

Test Your Recreditpair Knowledge

Training Video Link - <http://www.recreditpair.com/dealer/train>

All employees must watch the Recreditpair Training video prior to completing this test. Turn in the completed test at the start of the training class. **Any employee that has not taken the following test will not be admitted to training.**

You can prepare a separate sheet for any questions about the program. These questions will be discussed in class.

Participant:

Name _____
Email _____
Position _____

1) What percentage of Internet leads can benefit from a higher credit score?

- a. 36%
- b. 67%
- c. 100%
- d. 20%

2) True or False: If you can benefit from a higher credit score, it means you have bad credit.

3) Your primary concern when talking to a customer on the phone is:

- a. Give them an accurate value for their trade
- b. Talk about the final price of the vehicle
- c. Sell them on the appointment
- d. Sell them a warranty

4) True or False: Almost anyone can benefit from a higher credit score.

FACT: Credit repair companies and attorneys cannot do anything for your credit that you can't do yourself.

5) Where in your community can you get a copy of the Recreditpair software program?

- a. Barnes and Noble
- b. Your dealership and website
- c. One of your competitors
- d. By calling a credit repair specialist

6) The instant access video on your site can also be used as:

- a. A URL that can be sent out as a Email from your internet department
- b. A television commercial
- c. Radio commercial
- d. All of the above

7) Recreditpair is the #1 Credit Improvement Software according to organic ranking by:

- a. Your friend, George
- b. Google
- c. Acme Search Engine
- d. An old urban legend

8) When a potential customer calls, a good question to ask them is:

- a. Do you have good or bad credit?
- b. Could you or anyone you know benefit from a higher credit score?
- c. Are you free for dinner Saturday?
- d. What is your favorite color?

9) True or False: Recreditpair provides access to a free copy of your credit report for life within the software.

10) True or False: The #1 thing you need to know when working on your credit is what is on your credit report.

11) In Recreditpair you will find

- a. Coupons from your dealership for products and services
- b. A 224 page book about improving your credit
- c. Access to your credit reports and credit monitoring
- d. All of the above

12) True or False: You can use the Recreditpair software to apply for an auto loan from your dealership.

13) When a customer registers for the software, you will obtain their:

- a. Name
- b. Address
- c. Email address
- d. Phone number
- e. All of the Above

14) True or False: You will know who uses Recreditpair when a customer registers the software.

FACT: All of the coupons inside the software are fully customizable to your dealership.

15) True or False: The 3 steps for improving your credit are: Obtaining your credit report, understanding your report, and disputing inaccurate items on your report.

16) According to a recent study nearly ____% of all credit reports have errors on them

- a. 10%
- b. 80%
- c. 46%
- d. 22%

FACT: The Fair Credit Reporting Act, The Fair and Accurate Credit Transactions Act, The Fair Debt Collections Practices Act and The Service Members Civil Relief Act are all included, in their entirety, inside the software

17) Your rights as a consumer are

- a. Right to Free Credit reports
- b. Right to Understand those Credit Reports
- c. Right to Dispute inaccuracies, questionable or obsolete data
- d. All of the Above

18) True or False: You can dispute items on one, two, or all three of the credit reporting agencies with the letter generator located inside the Recreditpair Program.

19) True or False: The Letter Generator will print out a File copy for you to keep for your records, as well as an addressed letter to send to each credit reporting agency.

FACT: The Recreditpair Software will remove everything off of your bureau that a credit repair company, or attorney would charge you to remove.

20) You can dispute up to ___ items per letter

- a. 6
- b. 8
- c. 4

FACT: 85% of people in your community, 100% of your special finance customers and 100% of your internet leads, can benefit from, and need this software.